

ABU DHABI HOTEL PERFORMANCE REPORT

APRIL & YTD APRIL 2023

NOTE TO READERS

THIS REPORT IS STRICTLY PRIVATE, CONFIDENTIAL AND PERSONAL TO ITS RECIPIENTS AND SHOULD NOT BE COPIED, DISTRIBUTED OR REPRODUCED IN WHOLE OR IN PART, NOR PASSED TO ANY THIRD PARTY. DCT ABU DHABI SHALL NOT BE HELD ACCOUNTABLE TO THE REQUESTOR REGARDING ALTERATIONS MADE TO THE DATA AS A RESULT OF UPDATING PROCESS

PLEASE NOTE THAT SINCE JAN 2023, DCT ABU DHABI DECOMMISSIONED ITS LEGACY HOTEL E-REVENUE SYSTEM AND MIGRATED TO DAILY HOTEL SYSTEM FOR MONTHLY AND OTHER REPORTING PURPOSES. HENCE, WE URGE CAUTION WHILE COMPARING THE CURRENT PERFORMANCE WITH ANY HISTORICAL HOTEL PERFORMANCE REPORTS PUBLISHED ON DCT'S OFFICIAL WEBSITE AND/OR ON OPEN DATA PLATFORM.

PLEASE NOTE THAT DUE TO MISSING DATA FROM ONE OF THE HOTELS IN AL AIN, AL AIN'S HOTEL GUESTS, GUEST NIGHTS AND TOTAL REVENUES MAY BE UNDERSTATED UPTO 12%. HOWEVER, THE IMPACT ON OTHER METRICS IS ESTIMATED TO BE MARGINAL.



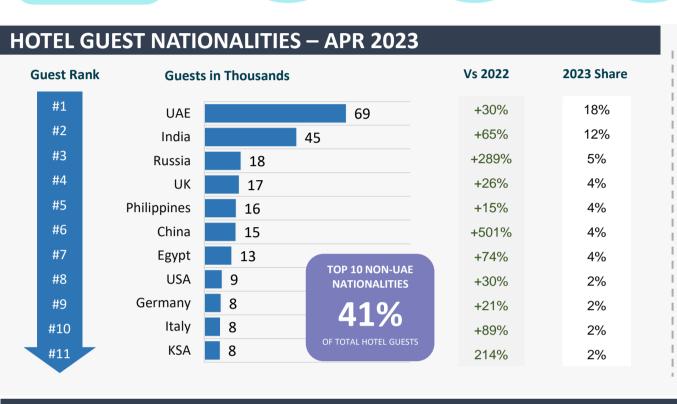
ABU DHABI HOTEL PERFORMANCE

APRIL 2023



OVERALL PERFORMANCE – APR 2023

Hotel Guests Hotel Occupancy Hotel ALOS ARR (AED) **REVPAR (AED) Revenues (AED) Apr 2023 Performance** 2.7 Nights 379_K **65%** 440 284 497_M +64% -24% +37% +9% +24% +35% % Change vs 2022



ALOS ACROSS TOP NATIONALITIES – APR 2023 2022 2023 5.2 **4.8** 5.0 4.6 **4.0** 3.7 3.6 2.7 2.4 2.0 1.8 1.8 UAE India Russia UK Philippines China 5.2 4.5 4.6 4.2 4.0 3.7 3.6 2.9 2.6 2.8 USA Italy KSA Egypt Germany

Notes: Excludes Unspecified nationalities, which represents upto 6% of total guest volumes in Apr 2023 & 2022

PERFORMANCE BY REGIONS – APR 2023

APR 2023	ABU DHABI		AL AIN		AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	344	+66%	24	+55%	11	+37%	
Occupancy	67%	+10%	47%	+12%	36%	-29%	
ALOS (Nights)	2.8	-23%	1.8	-28%	2.2	-37%	
Total Rev(M AED)	461	+37%	17	+44%	19	+19%	
ARR (AED)	441	+24%	281	+29%	696	+39%	
REVPAR (AED)	297	+37%	131	+45%	248	-1%	
Notes: Guest & revenue values are rounded off to their nearest value							

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PERFORMANCE BY STAR-RATINGS – APR 2023

APR 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	183	+77%	111	+57%	55	+57%	31	+36%
Occupancy	63%	+14%	65%	+5%	57%	+8%	75%	+2%
ALOS (Nights)	2.9	-24%	2.1	-23%	1.9	-21%	5.8	-22%
Total Rev(M AED)	380	+42%	58	+26%	22	+53%	37	+7%
ARR (AED)	671	+25%	228	+21%	199	+31%	277	+4%
REVPAR (AED)	423	+44%	148	+26%	113	+41%	207	+6%

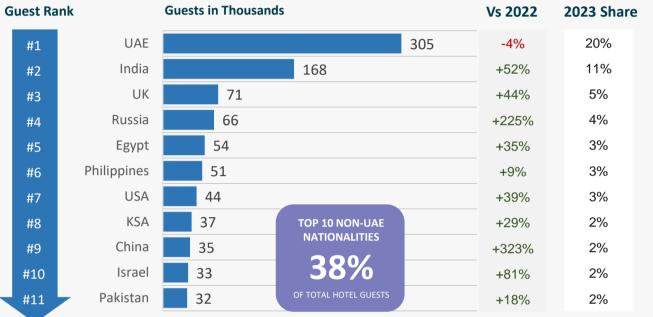
Notes: Guest & revenue values are rounded off to their nearest value

YTD APR 2023 PERFORMANCE

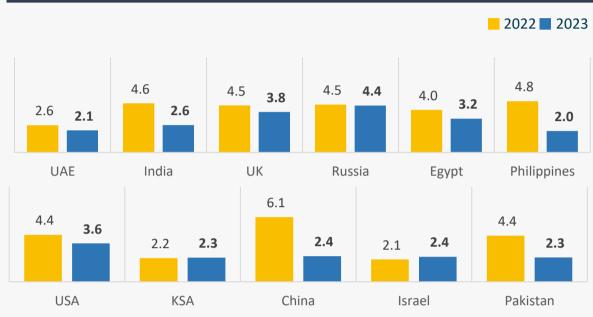
OVERALL PERFORMANCE – YTD APR 2023

Revenues (AED) Hotel Guests Hotel Occupancy Hotel ALOS ARR (AED) **REVPAR (AED) YTD Apr 2023 Performance** 2,197M 1,561K 72% 2.8 Nights 462 330 +41% -2% -22% +30% +31% +28% % Change vs 2022

HOTEL GUEST NATIONALITIES – YTD APR 2023 Guest Rank Guests in Thousands



ALOS ACROSS TOP NATIONALTIES – YTD APR 2023



Notes: Excludes Unspecified nationalities, which represents upto 6% of total guest volumes in YTD Apr 2023 & 2022

PERFORMANCE BY REGIONS - YTD APR 2023

YTD APR 2023	ABU DHABI		Al	LAIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	1,411	+44%	107	+17%	43	+17%	
Occupancy	74%	-0.4%	56%	-13%	42%	-28%	
ALOS (Nights)	2.8	-22%	1.9	-25%	2.5	-31%	
Total Rev(M AED)	2,029	+32%	74	-2%	94	+15%	
ARR (AED)	464	+32%	283	+9%	743	+44%	
REVPAR (AED)	344	+31%	159	-6%	310	+4%	
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Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS -YTD APR 2023

YTD APR 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	715	+45%	469	+40%	237	+40%	140	+21%
Occupancy	68%	+3%	75%	-6%	66%	-10%	80%	-3%
ALOS (Nights)	2.9	-18%	2.2	-25%	2.0	-29%	5.4	-18%
Total Rev(M AED)	1,612	+38%	299	+16%	112	+12%	174	+5%
ARR (AED)	688	+35%	271	+24%	231	+26%	307	+9%
REVPAR (AED)	471	+39%	203	+17%	153	+13%	246	+5%

Guest & revenue values are rounded off to their nearest value